



We install and sell physical security and smart building hardware



Protect citizens and privacy



Reduce overhead costs



Speed up investigations

Benefits



Control building access

Set door schedules around working hours and provision staff with rolebased access to restricted areas.



Secure high-crime or remote areas

Use video-verified intrusion detection and eliminate false alarms. Deploy Cradlepoint cameras for remote areas.



Preserve privacy

Enable privacy features such as face blur and privacy regions, or monitor system usage with audit logs.



Monitor sites from anywhere

Find, save and share footage on-the-go. Plus, share live camera feeds with local authorities in seconds.



Respond proactively to threats

Receive alerts for meaningful events, including the presence of vehicles or people of interest.



Lockdown doors in seconds

Lockdown doors from a panic button, web browser or mobile app while still allowing first responders access. ZeroEyes integration available.

Our team holds experience with an array of security technologies, including but not limited to:



Links to Case Studies & Use Cases

- [K-12 Overview](#)
- [K-12 School Security Solutions to Empower Safety](#)
- [K-12 Customer Case Studies: Customer Stories](#)
- [Public Sector & State Government Overview](#)
- [Law Enforcement Systems](#)
- [City and County Security Overview](#)
- [Customer Stories - State and Local](#)



Command Platform

Manage devices, users, and sites from a single pane of glass — accessible from a simple web browser or mobile app.

Guest

Personalize the check-in experience with custom sign-in flows, complete with security and health screens.

Mailroom

Streamline mailroom management and safeguard assets with native camera integration.

Video Security

Hybrid cloud cameras offer onboard storage and edge-based processing to reliably deliver insights in real-time.

Air Quality Sensors

Monitor environments for air quality, temperature, humidity, motion, noise, smoke and vape emissions.

AI-Enabled Weapons Detection

Detect weapons via AI-enabled, Homeland Security backed, technology from ZeroEyes.

Access Control

Easily manage doors and credentials with Global Access and Active Directory integrations.

Alarms

Catch and respond to break-ins with cloud-managed intrusion detection and 24/7 professional monitoring.

Intercom

Answer calls from anywhere with sharp intercom video, clear audio and four smart receiver methods.

Key Bluebird Installation and Support-related Differentiators:

- **Bluebird Support:** A customized, multi-site support program to ensure optimal performance of all devices
- **ROI:** Pricing Discounts off of MSRP from security manufacturers and tiered discount additions based on spend volumes
- **Speed to Review:** 1-3 day turnaround for most site visits upon request
- **Discounts on New Innovations:** New products such as Command Connector (transitions other manufacturers & models)
- **Discounts for Weapon Detection:** Discounted access to AI-enabled, Homeland Security backed, technology from ZeroEyes
- **Knowledge Transfer:** Install certification & bootcamps (customers who leverage their own install groups)
- **Grant Application Support:** No cost support to locate and apply for grant funding
- **More Accurate & Rapid Estimates:** 1 day turnaround on completed site maps and post-walk estimates
- **Install & Onboarding Warranty:** Industry leading installation warranty including cabling & mounting.
 - The proper termination and testing of new cabling
 - The optimal selection of cabling type for the said installation environment
 - Secured and stable mounting of devices in scope
 - Assurance of no cosmetic damages to install areas
 - Selection, analysis, and installation of all required accessories deemed in scope for optimal performance
 - Configuration and set-up of any installed equipment
 - Training and onboarding for key staff members



Please see below state organizations that we currently have contracts to work with through AEPA: Partial List of Bluebird State Contracts – AEPA

